

### NOTES ON TIMBER ECONOMICS

Assume the volume of wood in a tree expressed as a function of tree age  $t$  (for “time”) is  $V(t)$  and the total cost of cutting down a tree is  $C$ . Suppose the price of a unit volume of wood (such as 1 liter of wood) is fixed at one dollar. (This ignores issues of demand and supply at various dates, and so does not address questions of competitive equilibrium.) Let  $T$  be the age at which the tree is cut down, noting that

$$\frac{d}{dT} = \frac{d}{dt} \frac{dt}{dT} = \frac{d}{dt} \cdot 1 = \frac{d}{dt}. \quad (1)$$

The firm wishes to

$$\max_T e^{-\delta T} [V(T) - C]. \quad (2)$$

**Proposition 1.** *The value of  $T$  which solves (2) is implicitly defined by*

$$\delta = \frac{V'(T)}{V(T) - C}, \quad (3)$$

*which can be rewritten as*

$$\delta = \frac{d}{dT} \ln[V(T) - C]. \quad (4)$$

**Proof.** The first-order condition for (2) is

$$0 = -\delta e^{-\delta T} [V(T) - C] + e^{-\delta T} V'(T), \text{ implying} \\ V'(T) = \delta [V(T) - C],$$

which leads to (3). This and Lemma 1 leads to (4). ■

**Lemma 1.**

$$\frac{V'(T)}{V(T) - C} = \frac{d}{dT} \ln[V(T) - C].$$

**Proof.** We have

$$\frac{V'(T)}{V(T) - C} = \frac{\frac{d}{dT} [V(T) - C]}{V(T) - C} = \frac{d}{dT} \ln[V(T) - C].$$

■

The right-hand side of (4) is the semi-elasticity of  $V(T) - C$  with respect to  $T$  (because the derivative in (4) is taken with respect to  $T$  instead of with respect to  $\ln T$ ). In the graph of  $\ln[V(T) - C]$  shown in the bottom part of Figure 1, the condition (4) is satisfied at the  $T$  (there labeled “ $I_1^*$ ” for reasons explained later) at which the slope of  $\ln[V(T) - C]$  is equal to  $\delta$ .

Next, suppose the tree is replanted after being harvested. Subsume the planting costs into  $C$ , since replanting occurs just after cutting down (we model them as occurring at the same date). If  $T_i$  denotes the time at which the  $i^{\text{th}}$  generation of trees is cut down, then the present value of the plot of land is

$$e^{-\delta T_1} [V(T_1) - C] + e^{-\delta T_2} [V(T_2 - T_1) - C] + e^{-\delta T_3} [V(T_3 - T_2) - C] + \dots$$

Given that neither costs  $C$  nor price (which is defined to be equal to one) depends on time, each generation of trees will be cut down at the same age. Call this age “ $I$ ” for “rotation interval” (or “ $I_m$ ” where the  $m$  stands for multiple cropping):  $I = T_1 = T_2 - T_1 = T_3 - T_2 = \dots$ . Then the present value is

$$\begin{aligned} & e^{-\delta I} [V(I) - C] + e^{-\delta \cdot 2I} [V(I) - C] + e^{-\delta \cdot 3I} [V(I) - C] + \dots \\ &= [V(I) - C] \sum_{k=1}^{\infty} e^{-k\delta I} = \frac{V(I) - C}{e^{\delta I} - 1} \end{aligned} \quad (5)$$

where the last equality comes from setting  $r = e^{-\delta I}$  in the formula for the sum of an infinite geometric series

$$\sum_{k=1}^{\infty} r^k = \frac{r}{1 - r} = \frac{1}{1/r - 1}. \quad (6)$$

**Proposition 2.** *The value of  $I$  which maximizes (5), called  $I_m^*$ , is implicitly defined by*

$$\frac{\delta}{1 - e^{-\delta I_m^*}} = \frac{V'(I_m^*)}{V(I_m^*) - C}, \quad (7)$$

which can be rewritten as

$$\frac{\delta}{1 - e^{-\delta I_m^*}} = \frac{d}{dI} \ln[V(I) - C] \Big|_{I_m^*} \quad (8m)$$

(where the “ $m$ ” in the equation number is for the multiple-cropping case).

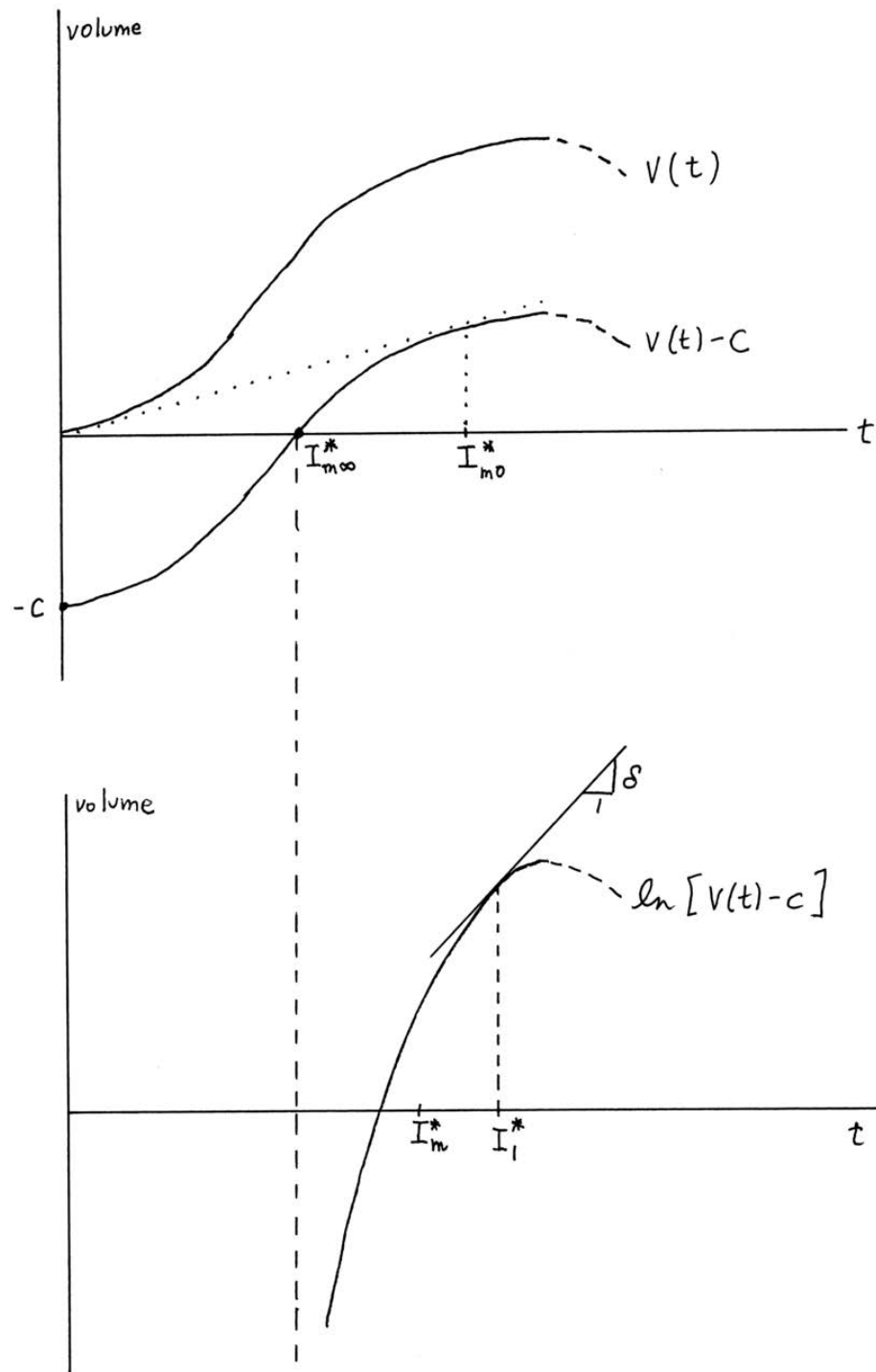


Figure 1. Top diagram: volume of wood as a function of age (with the dotted curve representing average shrinking of volume as very old trees die); and volume of wood minus cutting costs. Bottom diagram: the logarithm of the latter.

**Proof.** Maximizing (5) with respect to  $I$  yields the first-order condition

$$\begin{aligned} 0 &= \frac{V'(I)}{e^{\delta I} - 1} - \frac{V(I) - C}{(e^{\delta I} - 1)^2} \delta e^{\delta I} \\ \frac{V(I) - C}{e^{\delta I} - 1} \delta e^{\delta I} &= V'(I) \\ \frac{V(I) - C}{1 - e^{-\delta I}} \delta &= V'(I) \end{aligned}$$

from which (7) follows. Use Lemma 1 to obtain (8m). ■

Let  $T = I_1^*$  be the optimal age to cut down the tree in the single-crop case. Then

**Proposition 3.** *We have  $I_m^* < I_1^*$ .*

**Proof.** Note that, using (1),

$$\frac{d}{dI} = \frac{d}{dt} \frac{dt}{dI} = \frac{d}{dt} \cdot 1 = \frac{d}{dt} = \frac{d}{dT}. \quad (9)$$

Therefore, (4) is

$$\delta = \left. \frac{d}{dI} \ln[V(I) - C] \right|_{I_1^*} \quad (8s)$$

where the “s” in the equation number is for the single-cropping case. Since the left-hand side of (8m) is larger than the left-hand side of (8s), the right-hand side of (8m) has to be larger than the right-hand side of (8s). The right-hand side of these equations is the slope of  $\ln[V(I) - C]$ . Therefore, the slope of  $\ln[V(I) - C]$  has to be larger in the multi-cropping case than it is in the single-crop case. As can be seen from our graph of  $\ln[V(I) - C]$ , this means that the multi-cropping case’s  $I$  must be smaller. ■

**Proposition 4.** *Another way of comparing the single- and multiple-cropping cases is*

$$V'(I_m^*) = \delta [V(I_m^*) - C] + \underbrace{\delta \cdot [V(I_m^*) - C] \sum_{k=1}^{\infty} e^{-k\delta I_m^*}}_{\text{“site value”}} \quad (10)$$

compared with

$$V'(I_1^*) = \delta [V(I_1^*) - C]. \quad (11)$$

**Proof.** (11) follows from (3) and the definition of  $I_1$ . To obtain (10), rewrite (7) as

$$\frac{V'(I_m^*)}{V(I_m^*) - C} = \delta \frac{1 - e^{-\delta I_m^*} + e^{-\delta I_m^*}}{1 - e^{-\delta I_m^*}} = \delta \left[ 1 + \frac{e^{-\delta I_m^*}}{1 - e^{-\delta I_m^*}} \right] = \delta \left[ 1 + \frac{1}{e^{\delta I_m^*} - 1} \right].$$

Then

$$V'(I_m^*) = \delta [V(I_m^*) - C] + \delta \frac{V(I_m^*) - C}{e^{\delta I_m^*} - 1}, \quad (12)$$

from which (10) follows using (6). ■

Clark (first edition, section 8.1 p. 259) writes (reading  $I_m^*$  for  $T$ )<sup>1</sup>:

“[(7)] for the optimal rotation period  $T$  is called the *Faustmann formula*; it was derived in 1849 by M. Faustmann, a German forester. . . . The third term [in (12)] reflects the rotation aspect of the problem. The expression

$$\frac{V(T) - C}{e^{\delta T} - 1}$$

is the present value of this stream of future revenues; in the forestry literature this expression is called the *site value*. The condition of Eq. [(12)] is that the forest be cut at age  $T$ , when the marginal increment to the value of the trees equals the sum of the opportunity costs of investment tied up in the standing trees and in the site.”

**Proposition 5.** *In the limit as  $\delta \rightarrow 0$ , the marginal value of  $V(I_m) - C$  is equal to its average value.*

**Proof.** The left-hand side of (7) has the property that

$$\lim_{\delta \rightarrow 0} \frac{\delta}{1 - e^{-\delta I}} = \frac{0}{0} = \lim_{\delta \rightarrow 0} \frac{1}{I e^{-\delta I}} = \frac{1}{I}$$

using L'Hôpital's Rule. Denoting  $I_m^*$  in the limit as  $\delta \rightarrow 0$  by  $I_{m0}^*$ , it follows that in the limit as  $\delta \rightarrow 0$ , (7) implies

$$\begin{aligned} \frac{1}{I_{m0}} &= \frac{V'(I_{m0}^*)}{V(I_{m0}^*) - C} \\ \frac{V(I_{m0}^*) - C}{I_{m0}} &= V'(I_{m0}^*). \end{aligned}$$

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<sup>1</sup>See also [https://en.wikipedia.org/wiki/Faustmann%27s\\_formula](https://en.wikipedia.org/wiki/Faustmann%27s_formula).

This is illustrated by the position of  $I_{m0}^*$  in the upper graph of Figure 1.

**Proposition 6.** *In the limit as  $\delta \rightarrow \infty$ , one has  $V(I_m) - C = 0$ .*

**Proof.** The left-hand side of (7) has the property that

$$\lim_{\delta \rightarrow \infty} \frac{\delta}{1 - e^{-\delta I}} = \infty .$$

Denoting  $I_m^*$  in the limit as  $\delta \rightarrow \infty$  by  $I_{m\infty}^*$ , it follows that in the limit as  $\delta \rightarrow \infty$ , (7) implies

$$\infty = \frac{V'(I_{m\infty}^*)}{V(I_{m\infty}^*) - C} \quad \Rightarrow \quad V(I_{m\infty}^*) = C$$

since there is no way in general to make  $V'(I)$  equal to infinity. ■

This is illustrated by the position of  $I_{m\infty}^*$  in the upper graph of Figure 1. It follows that one can put bounds  $(I_{m\infty}^*, I_{m0}^*)$  on the location of  $I_m^*$  in the upper graph of Figure 1 (as in Clark 1e Fig. 8.3).

**Corollary.** *One has  $I_{m\infty}^* < I_{m0}^* < I_1^*$ .*

**Proof.** First inequality: Propositions 5 and 6, and Figure 1. Second inequality: Proposition 3. ■